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# Brian M. Seelinger

### Counsel

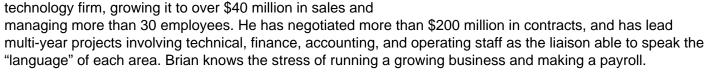
Brian has spent his career solving complex financial challenges. He is compassionate while maintaining a process-oriented methodology. Examining a situation from multiple angles while being able to communicate across business roles is one of his strengths. His breadth of experience across roles and industries provides clients a 360 degree view of situations, often providing unique but simple solutions while also able to engage in the most complex financial situations.

Brian was most recently a Senior Portfolio Manager and Vice President in the Trust Department of a publicly traded multistate bank. While there he worked with institutional and personal clients, including municipal governments, pensions, non-profits, guardianships, foundations, endowments, authorities, trusts, small businesses, and high?net worth clients. Beyond investment management he also performed a variety of fiduciary and compliance tasks regarding ERISA, mutual fund selection, financial modeling, risk management, financial projections, and tax planning.

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Phone: 814-923-4896

He also has experience as an entrepreneur at a regional



# **Practice Areas**

- Business & Tax
- Employee Benefits
- Public Finance & Bonds

### **Education**

- Syracuse University College of Law, J.D.
- Pennsylvania State University, M.B.A.
- Pennsylvania State University, B.S. in Finance

### **Admissions and Certifications**

#### **Admissions**

- Pennsylvania
- Ohio
- Arizona
- Texas
- . U.S. District Court for the Western District of Pennsylvania
- · U.S. Tax Court

#### **Certifications**

- Chartered Financial Analyst (CFA®)
- Certified Public Accountant (CPA)
- Financial Risk Manager (FRM®)
- Chartered Alternative Investment Analyst (CAIA®)
- Certified Securities Compliance Professional (CSCP®)
- Certified Financial Planner (CFP®)
- Chartered Life Underwriter (CLU®)
- Professional Risk Manager (PRM®)
- Retirement Income Certified Professional (RICP®)
- Certified Exit Planning Advisor (CEPA)

## **Representative Experience**

#### Business Purchase (Buyer):

- Developed buy-out plan leveraging existing assets to reduce loan expense
- Compiled pro-forma financial statements
- Found increased efficiencies in existing processes and contracts
- Suggested protective covenants to secure buyer's financial interest

#### Non-Profit Trust:

 Prepared necessary filings to invade permanent maintenance fund for necessary and extraordinary capital expenditure

# **Community and Professional Service**

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- Erie Maritime Foundation, Board Vice President
- CFA Financial Literacy Program for K-12, Volunteer
- Penn State University, Adjunct Lecturer, Finance
- Boy Scouts of America, Leader and Eagle Scout

#### **Professional Affiliations**

- Erie County Bar Association
- Pennsylvania Bar Association
- CFA Society, Pittsburgh and Cleveland Chapters
- Chartered Alternative Investment Analyst Association Virtual Chapter

- Global Association of Risk Professionals
- National Center for Employee Ownership (NCEO)
- National Association of College and University Attorneys, Committee on Finance & Audit (2025-present)
- American Numismatic Association
- Federalist Society
- MENSA

### **Presentations**

### **Speaking Engagements**

- CFA Society of Pittsburgh 2025 Endowments & Foundations Conference, May 2025: Investment Committee Panelist
- Firm's Annual Municipal Law Symposium, 2025: Local Government Debt Options: A LGUDA Primer, and Taming the Wild West of Governmental Pension Plans
- <u>IPE Course</u>: Reading Tax and Financial Statements: A Huge Value Add for Corporate Paralegals, February 2025: *Investment Portfolio Analysis* and *Legal Ethics for Paralegals*
- Firm's Professional Advisor Symposium, November 2024: 25 Legal Tips in 50 Minutes, Panelist
- Pennsylvania State Association of Township Supervisors (PSATS) Regional Forum, "Act 44's Impact on Investing", August 2024
- Firm's Municipal Law Symposium, 2024: Municipal Law Roundtable Panelist
- Scouting University 2024: Taught Personal Management Merit Badge course
- Plan Sponsor's National Conference Session "In-Plan Guaranteed Income" Panelist, June 2021
- Crossroads Foundation Pittsburgh: Presented on financial literacy for first generation college students
- CFA Society of Pittsburgh Act 48 Seminar: Presented financial literacy fundamentals for teachers

#### **About Knox Law**

Knox McLaughlin Gornall & Sennett, P.C. is a full service law firm that has provided practical solutions to businesses, families, public entities, and nonprofits for over 65 years. Our practice areas include ADR Services, Bankruptcy & Creditors' Rights, Business & Tax, Business Succession, Construction Law, Elder Law, Employee Benefits, Environmental Law, Estate Planning & Administration, Governmental Practice, Health Law, Intellectual Property & Technology, Labor & Employment, Litigation, Mergers & Acquisitions, Public Finance & Bonds, Real Estate, and Workers' Compensation.